

Expect the Unexpected

Opportunities and challenges of working with diverse teams

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Convened by:

Introductions



Panelist
Paul Douglas

President
JPI Group



Panelist
Mabell Garcia Paine

President
Viridis Consulting



Panelist
De McCarthy-Doyle

Diverse Business
Enterprise Lead
TRC



Panelist
Kecia Washington

Director of Innovation and
Strategic Partnerships
Los Angeles Department of
Water and Power



Moderator
Nicole Wroblewski

Assoc. Director
Equity Services
TRC

MBE Examples from the Panel

Viridis
CONSULTING

Mabell Garcia Paine



Clean Energy Advisory Services



Program Strategy & Implementation



Business & Market Development



Innovation Management



Technology Feasibility & Application



DAC Program Strategy & Design

THE **JPI**
GROUP

Paul Douglas



Energy Workforce Solutions & Planning



Workforce Solutions



Talent Acquisition & Augmentation



Technology Solutions



Human Resource Solutions



Payroll Solutions



Diversity Recruiting & Consulting

Challenges faced as an MBE:

- Building awareness of the firm across utilities and implementers
- Creating successful teaming agreements that meet all parties' needs

Challenges faced as an MBE:

- Lack of relationships in a small niche sector
- Lack of funding & time to navigate the sales cycle
- Lack of technology, HR, insurance, billing, RFP support are some areas that slow down success of MBE





DRIVING TRANSFORMATION

Behavior, Energy & Climate Change (BECC) / November 12-15, 2023 / Sacramento, CA

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Questions?

